

- Please confirm the due date for this procurement is **10/13/2016**.
- What estimated or actual dollars were paid last year, last month, or last quarter to any incumbent(s)?
- What were your total transports for your current most current fiscal year? **9,924**
- What were your total for no transports for your current most fiscal year? **7,183**
- Please describe your level of satisfaction with your current vendor(s), if applicable. **Highly satisfied**
- What were your annual gross charges last year or for the last 12 months? **\$7,207,664.10**
- What were your annual total adjustments for last year or for the last 12 months? **\$2,013,946.73**
- What were your annual contractual allowance write offs for last year or for the last 12 months? **\$2,240,680.41**
- What were your annual gross collections last year or for the last 12 months? **\$3,270,011.85**
- What are your specialty care transport charges? **N/A**
- What is your average per-trip charge? **ALS2-2,061.29, ALS1-848.64, BLS-687.42, TNT BELL County-836.00, NT BELL County-600.00, TNT-486.03**
- When were the last changes to your transport rates, and are you considering raising any of the rates currently charged? **10/01/2015**
- Are there any other charges you assess not otherwise covered by our questions? **No**
- What percentage of your patients are residents versus non-residents, and do you charge the two groups differently? **85% are residents and 15% are non-resident. All non-resident trips are billed directly to Bell County with a \$200 surcharge per contract.**
- Do you operate any shared services agreements with any other municipal or county governments in the region and, if so, with whom? **Bell County**
- What were your transports per year for advanced life support emergency level 1 for last year or for the last 12 months? **\$690**
- What were your transports per year for advanced life support emergency level 2 for last year or for the last 12 months? **\$770**
- What were your transports per year for basic life support for last year or for the last 12 months? **\$560**
- What were your transports per year for specialty care transport for last year or for the last 12 months? **N/A**
- What were your transports per year for treatment without transport for last year or for the last 12 months? **474**

- What is your payer mix expressed as percentages of 100% billed?

Count	Total	Percentage
Bill Patient	1,048	9%
Contract	211	2%
Insurance	5,171	45%
Medicaid	1,861	16%
Medicare	3,066	27%
Private Pay	37	1%
Total	11,394	

- What is your payer remit mix expressed as percentages of 100% of what you typically receive?

Amount	Total	Percentage
Bill Patient	109,757.76	4%
Contract	201,177.08	7%
Insurance	1,178,747.06	44%
Medicaid	342,834.00	13%
Medicare	858,906.59	32%
Private Pay	15,659.70	1%
Total	2,707,082.19	

- How many total transport vehicles do you now operate? **8**
- What is your average loaded miles per trip? **5**
- What is your average revenue per call? **\$8,958.93**
- Do you have a lockbox provider and, if so, which provider? **N/A**
- If you have a lockbox provider, will that provider remain in place as a result of this procurement? **N/A**
- Do you have an EPCR provider and, if so, which provider? **ZOLL**
- Do you have a collection agency provider and, if so, which provider? **MSB**

- Which local hospitals or care facilities typically receive most of your patients? **Metoplex Hospital, Seton Medical Center, Carl R. Darnell Army Medical Center, Scott & White Medical Center, VA Hospital, Baylor Scott & white Children's Hospital**
- What percentage of all transports went to each hospital?
 - ❖ Metroplex Hospital-**42%**
 - ❖ Seton Medical Center-**35%**
 - ❖ Scott & white Hospital-**10%**
 - ❖ Baylor Scott & White Children's Hospital-**5%**
 - ❖ VA-**0%**
 - ❖ Carl R Darnell Army Medical Center-**7%**